

enabling new business

+ SWITZERLAND
GLOBAL
ENTERPRISE



ENTERPRISE EUROPE NETWORK (EEN)

Innovate and grow internationally



Business Support on Your Doorstep

Enterprise Europe Network (EEN)

WE COMBINE INTERNATIONAL BUSINESS EXPERTISE WITH LOCAL KNOWLEDGE TO TAKE YOUR INNOVATION INTO NEW EUROPEAN MARKETS.

EEN helps ambitious businesses innovate and grow on an international scale. It is the largest European support network for small and medium-sized enterprises (SMEs).

In Switzerland EEN is supporting Swiss companies and is represented by Switzerland Global Enterprise (S-GE) for Business consulting and Innosuisse for Research, Innovation and Technology



Blinkers – successfully tackling the legal situation in germany with support from een

“We founded our startup in Switzerland and knew that we would need to tailor our product to local markets and their legal traffic regulations. Thanks to the support of EEN and its representation in Switzerland, S-GE, we were able to quickly and reliably gain an overview of the legal situation in Germany. And this free of costs – a huge advantage for a small startup.”

JAVIER FERNANDEZ DE ALEGRIA
CEO Velohub AG



Dixi Cylindres SA – new skills developed within the company and new market opportunity

“Founded in 1924, we are a family run company. Thanks to EEN we were able to partner with a French medtech company and respond completely to their product challenge. This collaboration has led to a long-term partnership agreement offering us new product development opportunities in the medtech sector.”

FRANÇOIS HEILI
Sales Manager Dixi Cylindre SA

Services



EXPORT INFORMATION

Introductory information on

- EU regulations
- compliance of your products and services with EU legislation
- online information to support internationalization such as VAT, EC marking, e-commerce, etc.
- events and workshops organized in cooperation with Swiss Chambers of Commerce, industry associations and other partners



PARTNER IDENTIFICATION

Partner identification via the EU Business Cooperation Database (BCD)

- establishment and publication on EU website of confidential anonymous profiles in agreement with the company
- provision of company profiles to network partners in target countries
- support to companies for business meetings between Swiss and EU companies

Matchmaking Events

- information on cooperation platforms in conjunction with European trade fairs (MWC, Hannover Messe, Cebit, EcoBuild, etc.)
- support and contact follow-up

Business missions

- organization of business missions for SMEs to targeted European markets
- trade fair visits and meetings with decision-makers

YOUR CONTACT



MÉLUSINE PERRIER
Project Manager EEN
Export Promotion
MPerrier@s-ge.com
+41 21 545 94 93

www.s-ge.com/een

Switzerland Global Enterprise
Stampfenbachstrasse 85
CH-8006 Zürich
T +41 44 365 51 51

Switzerland Global Enterprise
Corso Elvezia 16 – CP 5399
CH-6901 Lugano
T +41 91 601 86 86

Switzerland Global Enterprise
Chemin du Closel 3
CH-1020 Renens
T +41 21 545 94 94

s-ge.com