



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

Embassy of Switzerland
Swiss Business Hub Chile

 **SWITZERLAND
GLOBAL
ENTERPRISE**



EXPONOR 2024
3 – 6 JUNE
SWISS PAVILION & SWISS DELEGATION

In cooperation with

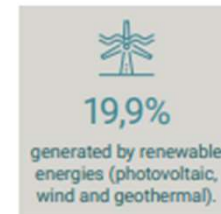
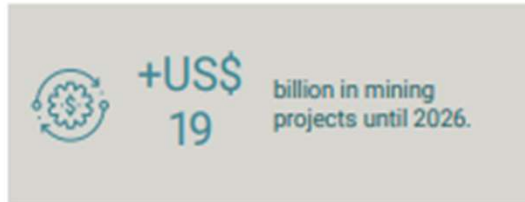


CAMARA
CHILENO-SUIZA
DE COMERCIO

Antofagasta – a world-class center for mining and clean energy

Mining companies present in the Antofagasta Region

Energy Industry in the Region of Antofagasta



Exponor

International Exhibition for Technologies and Innovations in Mining & Energy

**3 – 6 June 2024,
Antofagasta, Chile**

850 exhibiting companies

40'000 visitors

30 countries

**USD 800 million estimated
business transactions
generated**

www.exponor.cl

The Antofagasta Region has established itself as the mining capital of Chile and the world, as it contributes 54% of the production of metallic and non-metallic minerals nationwide and 16% of world production. It also leads the portfolio of mining projects in the 2018-2025 period, covering 42% of all initiatives amounting to USD 28,025 million, according to the Chilean Copper Commission, Cochilco.

Meanwhile, the Antofagasta Region has positioned itself as a benchmark in the Energy Industry by contributing 6,187 MW to the National Electric System (SEN), highlighting the generation of renewable energy that reaches 19% through photovoltaic, wind, geothermal and co-generation. The Antofagasta Region project portfolio reaches USD 24,052 million, leading the development of renewable energies (91% of the total portfolio) and being a pioneer in developing technologies such as geothermal energy and solar power concentration (CSP).

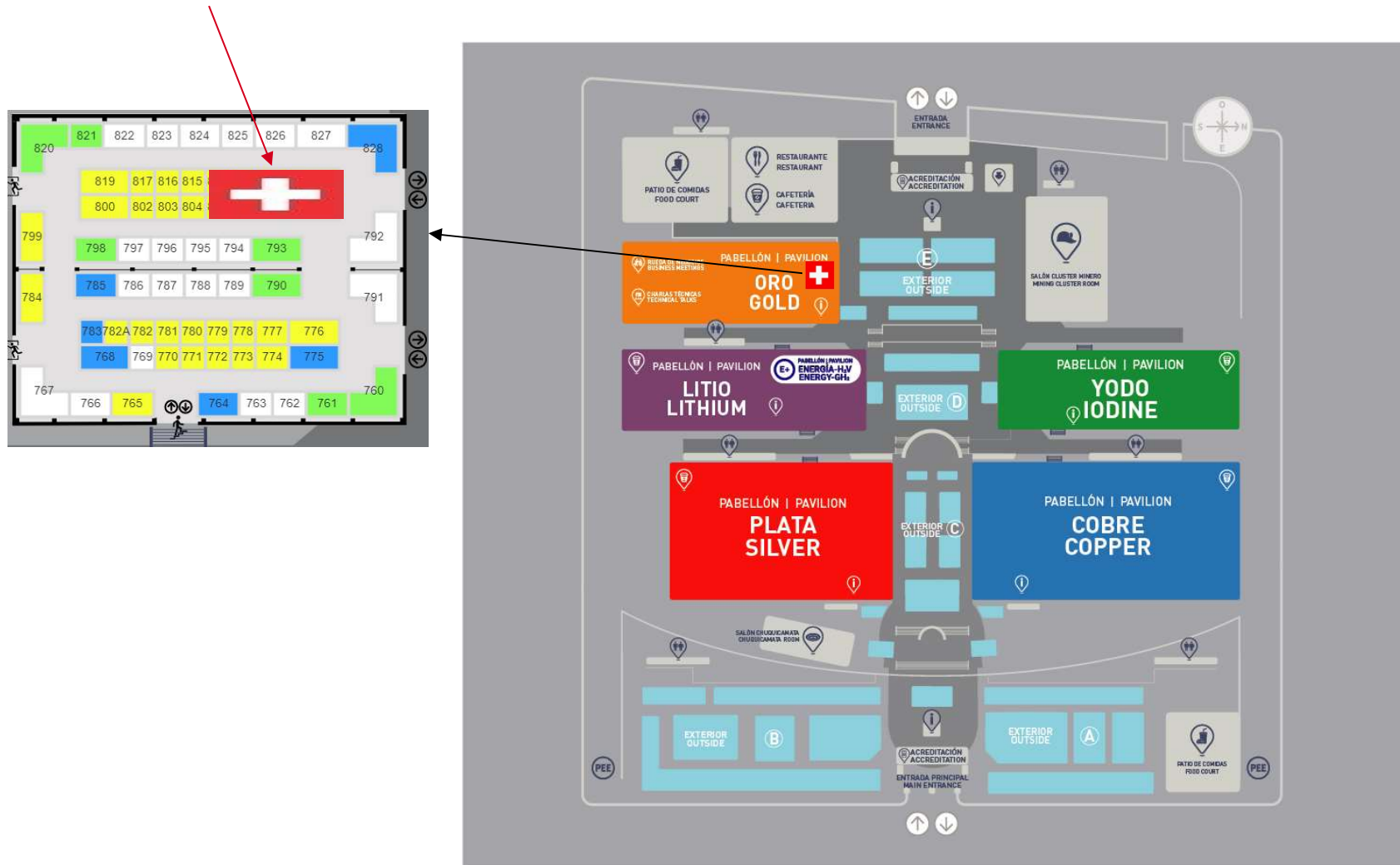
Exponor Exhibitor Profile

Meet directly with decisions makers and technical personnel of mining and energy companies in Antofagasta where the business actually takes place

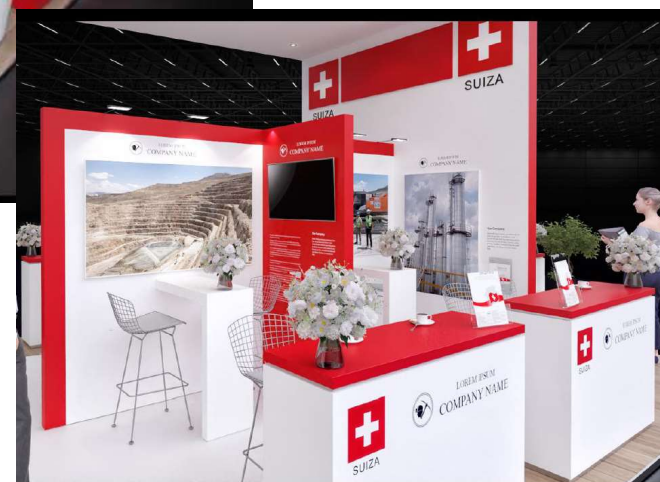
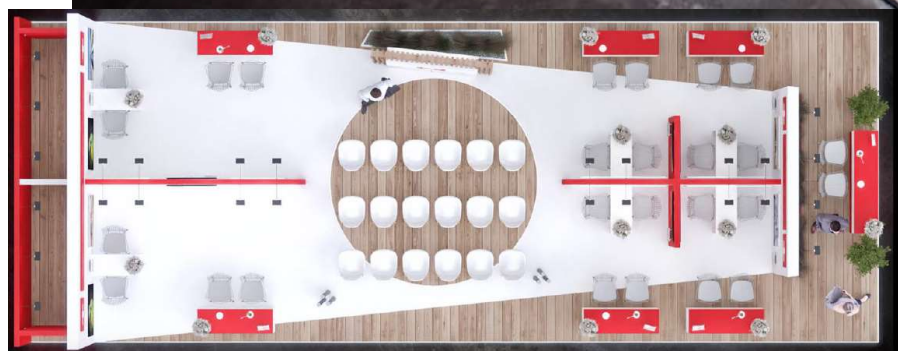
- Heavy equipment, process equipment, machinery, parts & pieces (32.3%)
- Energy, engineering services and electrical, automation and control items (13.3%)
- Logistics, telecommunications and ancillary services (10.7%)
- Other mining supplies (8.2%)
- Process engineering and construction (7.2%)
- Government institutions and associations (7%)
- Hardware and tools (5.6%)
- Industrial and civil safety (4.6%)
- Media (3.2%)
- Other (2.5%)
- Exploration, exploitation, drilling and boring (2.1%)
- Mining (1.5%)

Swiss Pavilion location

The Swiss Pavilion is very well located with a total space of 96m² in the Gold pavilion.



Swiss Pavilion concept & layout



Turn-key concept offer Swiss Pavilion

The Swiss Pavilion services include:

- Permanent service and support during the fair by the Chamber of Commerce
- Logistics and coordination with the fair
- Production of the stand, furniture and assembly of the corporate image of your company
- General services at the stand for electricity, Wi-Fi, cleaning and security
- Coordination for exhibitor credentials and courtesy tickets
- Communication strategy and social media of the Chamber including a press release in a local newspaper / interviews with each company of the Swiss Pavilion
- Framework program with the Swiss Business Hub and the Swiss Embassy (see next slide)

Preliminary Swiss Delegation Program

Exponor program* with additional activities organized by the Swiss Embassy and the Chamber of Commerce exclusively for Swiss companies.

SUNDAY 2ND (ANTOFAGASTA)

Individual flight to ANF

Briefing and Welcome Dinner for delegation (self paid)

MONDAY 3RD (ANTOFAGASTA)

Visit trade fair

Opening Ceremony Swiss Pavilion with Authorities and Media

Delegation meeting with Authorities (tbc)

Swiss / German / Austrian Reception in hotel in Antofagasta with the German Chamber of Commerce and its companies

TUESDAY 4TH (ANTOFAGASTA)

Visit to energy and mining project

WEDNESDAY 5TH (ANTOFAGASTA)

Visit trade fair

Technical talk at congress with the Swiss experts

Swiss Mining and Energy Networking Event at Swiss Pavilion (total 40 people)

THURSDAY 6TH (ANTOFAGASTA AND SANTIAGO)

Visit trade fair

Technical talk at congress with the Swiss experts

Individual flight to SCL

Individual business meetings in Santiago

Networking cocktail at the Ambassador's Residence in Santiago (total 50 people)

* www.exponor.cl

Special Swiss Delegation program

Swiss Delegation offering and prices

OFFER EXPONOR CHILE – SWISS DELEGATION

- ✓ Full exhibitor offering from Exponor (entrance to fair, participation in congress, events, etc.)
- ✓ Booth or logo at the Swiss Pavilion incl. key-turn concept by the Chamber of Commerce
- ✓ Participation to the additional Swiss program (see slides 8; additional tickets can be bought at the discounted price)
- ✓ Each day transport between the hotel NH and the fair (morning and afternoon)

OFFER A: Booth of 10m2 in the Swiss Pavilion incl. services above and **three tickets** for the Swiss program
CHF 16'585.- (EXCL. VAT)

OFFER B: Booth of 5m2 in the Swiss Pavilion incl. services above and **two tickets** for the Swiss program
CHF 10'596.- (EXCL. VAT)

OFFER C: Company logo at the Swiss Pavilion incl. services above and **one ticket** for the Swiss program
CHF 4'700.- (EXCL. VAT)

Price does not include flights, accommodation and meals outside of the official program.

Accommodation with special discount can be reserved additionally (NH Antofagasta Hotel ****).